Town Name: HARWICH Program Period: 2017 Current Dates: 10/1/2017 - 10/31/2017 Cumulative Dates: 1/1/2017 - 10/31/2017

	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	5,666.88	\$2,273.62	2	38,963.12	\$25,186.69	12	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	0.00	\$0.00	0	12,653.00	\$4,226.87	16	\$0.00	0.00%
Residential Home Energy Services - Measures	30,990.60	\$50,236.31	63	473,736.00	\$530,677.73	442	\$653,422.35	81.22%
Residential Home Energy Services - RCS	0.00	\$495.00	3	0.00	\$64,120.00	238	\$83,600.28	76.70%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	15,413.40	\$10,703.50	24	66,485.60	\$47,800.50	93	\$0.00	0.00%
Residential Consumer Products	31,187.00	\$8,582.50	87	81,606.00	\$17,929.74	182	\$0.00	0.00%
Residential Lighting	43,390.00	\$3,872.60	0	366,529.60	\$29,168.16	587	\$0.00	0.00%
Residential HEAT Loan	0.00	\$21,224.77	20	0.00	\$71,000.57	67	\$0.00	0.00%
Res Subtotal	126,647.88	\$97,388.30	199.00	1,039,973.32	\$790,110.26	1,637	\$737,022.62	
Res % of Total	74.07%	61.29%	90.87%	68.79%	67.41%	94.08%	56.96%	
Low-Income Single Family Retrofit	5,842.90	\$32,157.87	8	75,823.60	\$107,466.49	50	\$182,171.42	58.99%
Low-Income Multi-Family Retrofit	2,232.50	\$2,693.72	2	7,835.60	\$5,705.49	7	\$0.00	0.00%
LI Subtotal	8,075.40	\$34,851.59	10.00	83,659.20	\$113,171.98	57	\$182,171.42	
LI % of Total	4.72%	21.93%	4.57%	5.53%	9.66%	3.28%	14.08%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	41,928.00	\$15,249.25	1	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Food Services	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream HVAC	2,872.00	\$800.00	1	20,614.47	\$5,034.58	4	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	0.00	\$0.00	0	4,864.75	\$765.25	2	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	0.00	\$0.00	0	0.00	\$1,000.00	2	\$200,150.92	0.50%
C&I Existing Building Retrofit - Municipal	32,144.00	\$24,648.95	4	219,786.48	\$181,887.52	8	\$0.00	0.00%
C&I Small Business	1,247.00	\$929.60	4	75,903.24	\$61,635.24	15	\$174,585.80	35.30%
C&I Multifamily Retrofit	0.00	\$290.00	1	0.00	\$920.00	3	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	0.00	\$0.00	0	25,069.95	\$2,306.00	11	\$0.00	0.00%
C&I Subtotal	36,263.00	\$26,668.55	10.00	388,166.89	\$268,797.84	46	\$374,736.73	
C&I % of Total	21.21%	16.78%	4.57%	25.68%	22.93%	2.64%	28.96%	
Total	170,986.28	\$158,908.44	219	1,511,799.41	\$1,172,080.08	1,740	\$1,293,930.77	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.